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CLEANTECH



BLUE BIRD[®]

BLUE BIRD PROPANE POWERED VISION

January 19, 2012



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WHAT IS PROPANE AUTOGAS?

Clean. Domestic. Abundant. Safe.

Background

Discovered in 1910

- Dr. Walter O. Snelling

First used as an engine fuel in 1913

Composition

- Propane = C_3H_8
- Gasoline = C_8H_{18}

Sources

- 60% from natural gas refining
- 40% from petroleum refining
- 97% from North American sources



What Is Propane Autogas?

Clean

- 24% reduction in Greenhouse Gas (GHG) emissions
- 20% reduction in Nitrogen Oxide (NOx) emissions
- 60% reduction in Carbon Monoxide (CO) emissions

Domestic

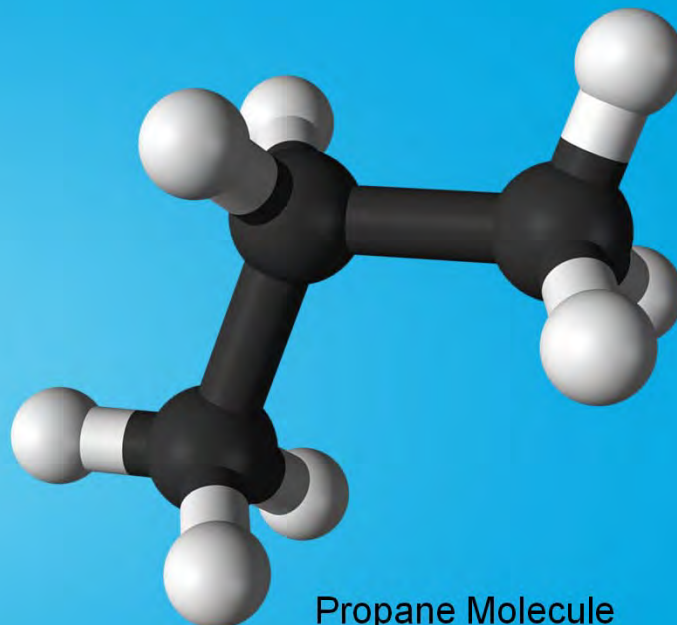
- 90% of propane used in U.S. comes from U.S.
- 7% of propane used in U.S. comes from Canada

Abundant

- Most refueling infrastructure of any alternative fuel
- Major natural gas shale found in northeast U.S.
- Powers over 17 million vehicles worldwide

Safe

- Low pressure (~ 200 psig)
- Narrow flammability range
- Fuel tanks are 20 times more puncture resistant than gasoline



Propane Molecule
(C₃H₈)

What Is Propane Autogas?

On-Site Refueling:



Ford Michigan Assembly Plant (MI)



AmeriGas Propane Tank



Shell (AZ)



La Pine School District (OR)

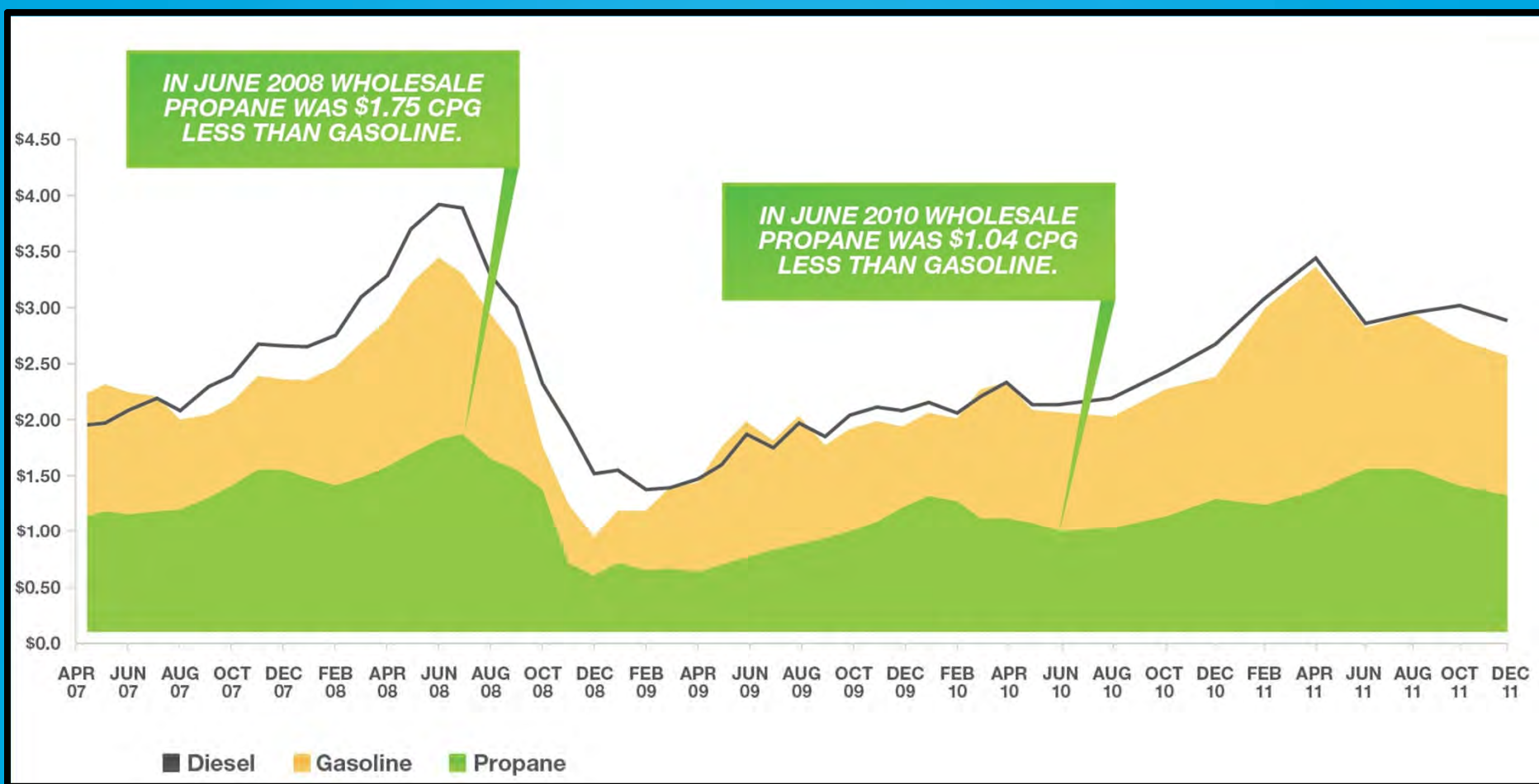


ROUSH CleanTech (MI)



Heritage Propane Tank

Average Price of Propane





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Company Background & History

ROUSH Enterprises Brand Portfolio



Roush Fenway Racing

- Dominant NASCAR Sprint Cup racing team



ROUSH Performance

- Industry leading high performance vehicles



ROUSH Life Sciences

- Setting a new standard in medical equipment design, manufacturing, and engineering



ROUSH Industries

- OEM quality manufacturing, engineering, prototyping, and design capabilities

ROUSH Enterprises Brand Portfolio

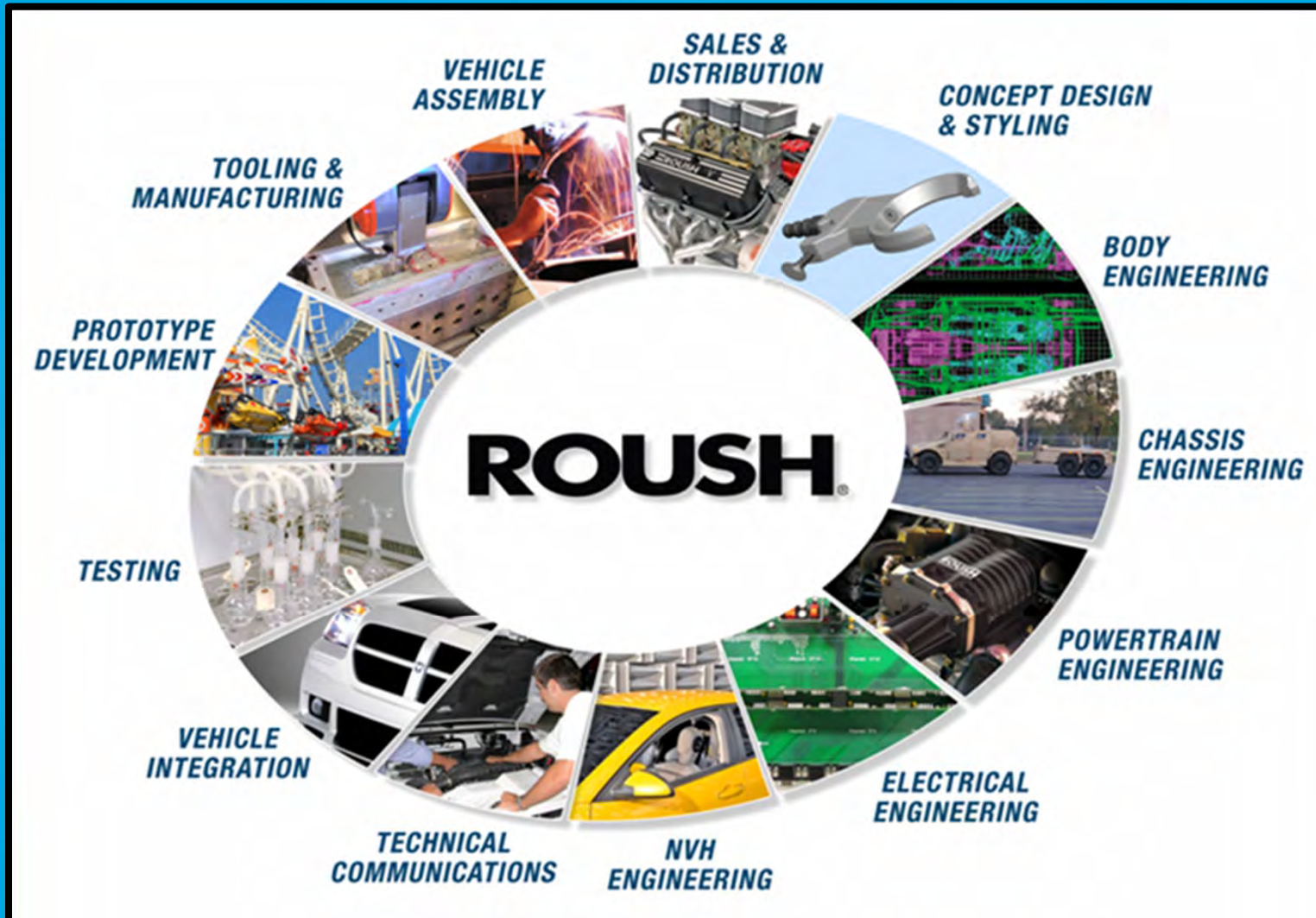


ROUSH CleanTech

- Dedicated to developing quality alternative fuel solutions
- Propane autogas focus
- EPA and CARB certification ability
- Platform customization to suit customer needs
- Reduces operating costs, carbon footprint
- OEM support through Ford and BPN dealers
- Creating opportunities for partner companies
- Using American fuel and American technology

Corporate Overview

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Corporate Wheel of Capability

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SYSTEM OVERVIEW & PERFORMANCE:

**The Zero Compromise Alternative Fuel
Solution**

Fuel System Design

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Features:

- Dedicated fuel system.
- Completely replaces factory gasoline fuel system.
- Features OEM quality & design.
- EPA and CARB certified.
- Easy to install, service and maintain.

System Overview



Fuel Rail Assembly

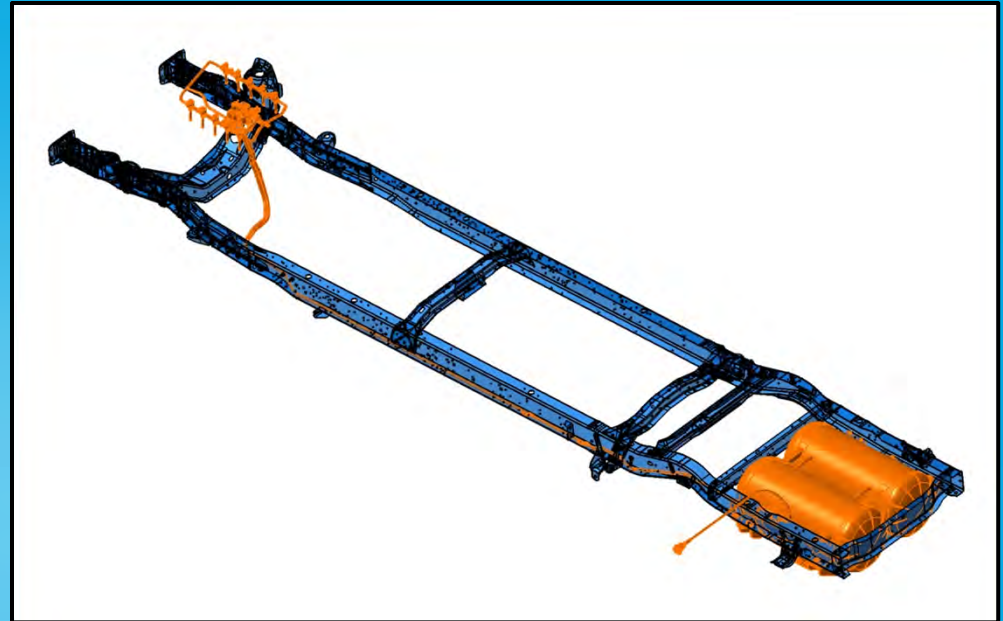
- Fuel Rails
- Fuel Injectors
- Injection Press. / Temp. Sensor

Fuel Line Assembly

- Fuel Lines
- Flow Control Solenoid

Fuel Tank Assembly

- Fuel Tank
- Fuel Pump
- Fuel Level Sensor



2011 Ford E-450 DRW Cutaway Fuel System

Powertrain Control System

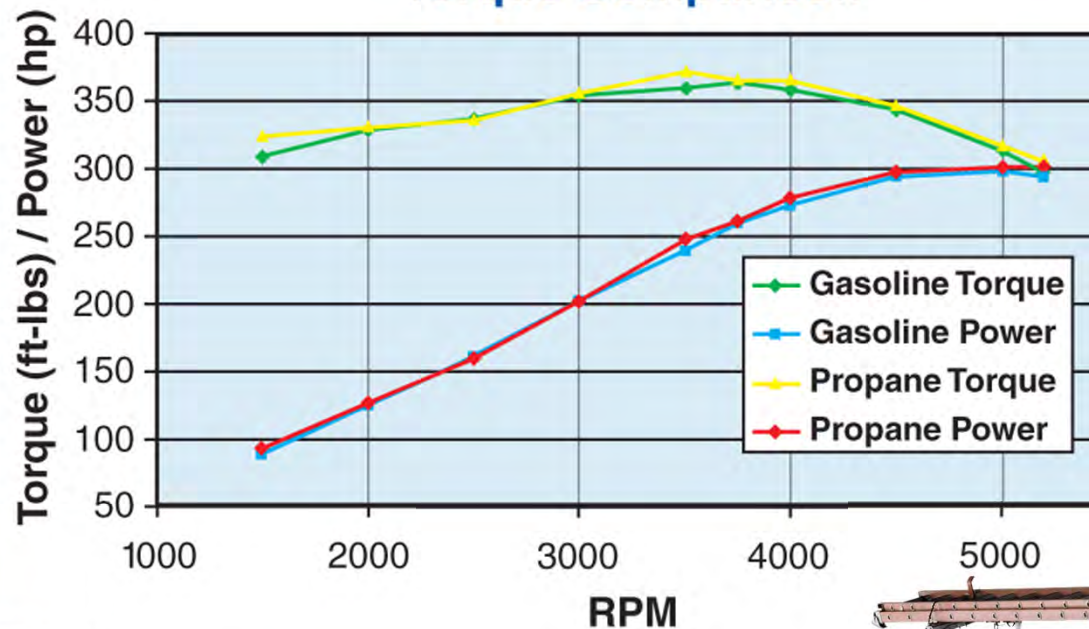
- PCM Calibration
- Wiring Harness

Performance

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2012 Ford E-250 w/ 5.4L V8 Engine

Gasoline/Propane Power and Torque Comparison



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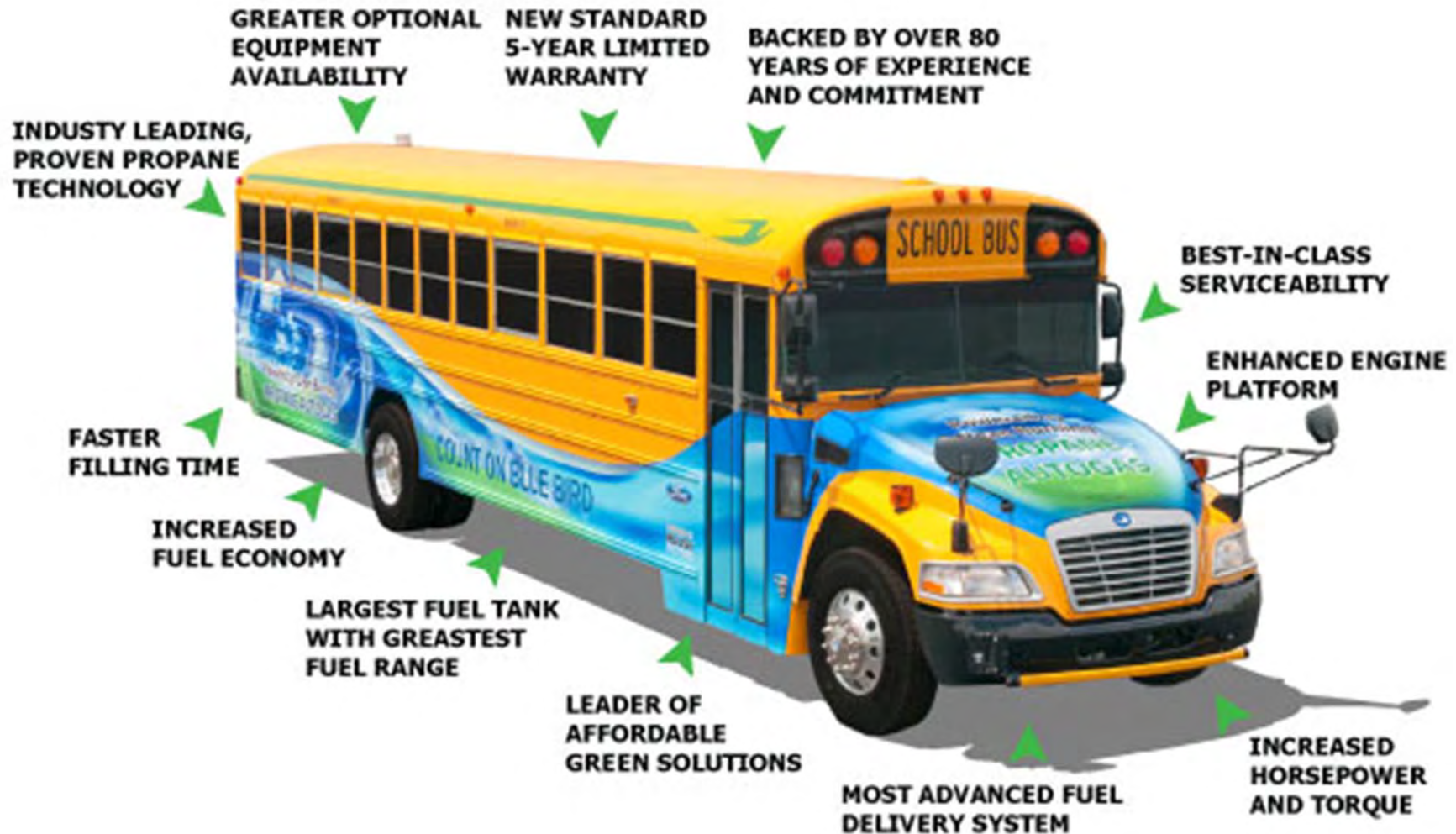
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Next Generation Propane-Powered Vision Smart Solution Product Overview



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Designed with Customers in Mind



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Blue Bird Next Generation Propane Technology. **Smart Solution.**

Development Partners

- Blue Bird Corporation
- Propane Education Research Council (PERC)
- Railroad Commission of Texas
- Roush
- Ford



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Development Strategy

- Utilize our highest volume school bus Types C Vision and successfully have it operate on propane instead of diesel
- Remain designed and engineered to the same exacting standards and meet School Bus Federal Motor Vehicle Safety Standards
- Provide lowest incremental cost alternative fuel powered large school bus
- The result: Fully integrated Type C, OEM propane-powered school buses

Safe, Affordable Green Transportation



Propane – Testing

- 4,000 lbs @ 40 MPH
- Angled Side and Rear Impact
- 220 PSI Tank Pressure
- CMVSS 301.1 Protocol
- No Leakage or No Pressure Drop in 30 Minute Test



Blue Bird Vision



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Propane – Fuel System

- 67 Gallon capacity
- Carbon Steel
- 2X the Required Thickness for ASME Certification
- 312 PSI Working Pressure
- Burst Pressure = 5X Working Pressure



Propane – Fuel System



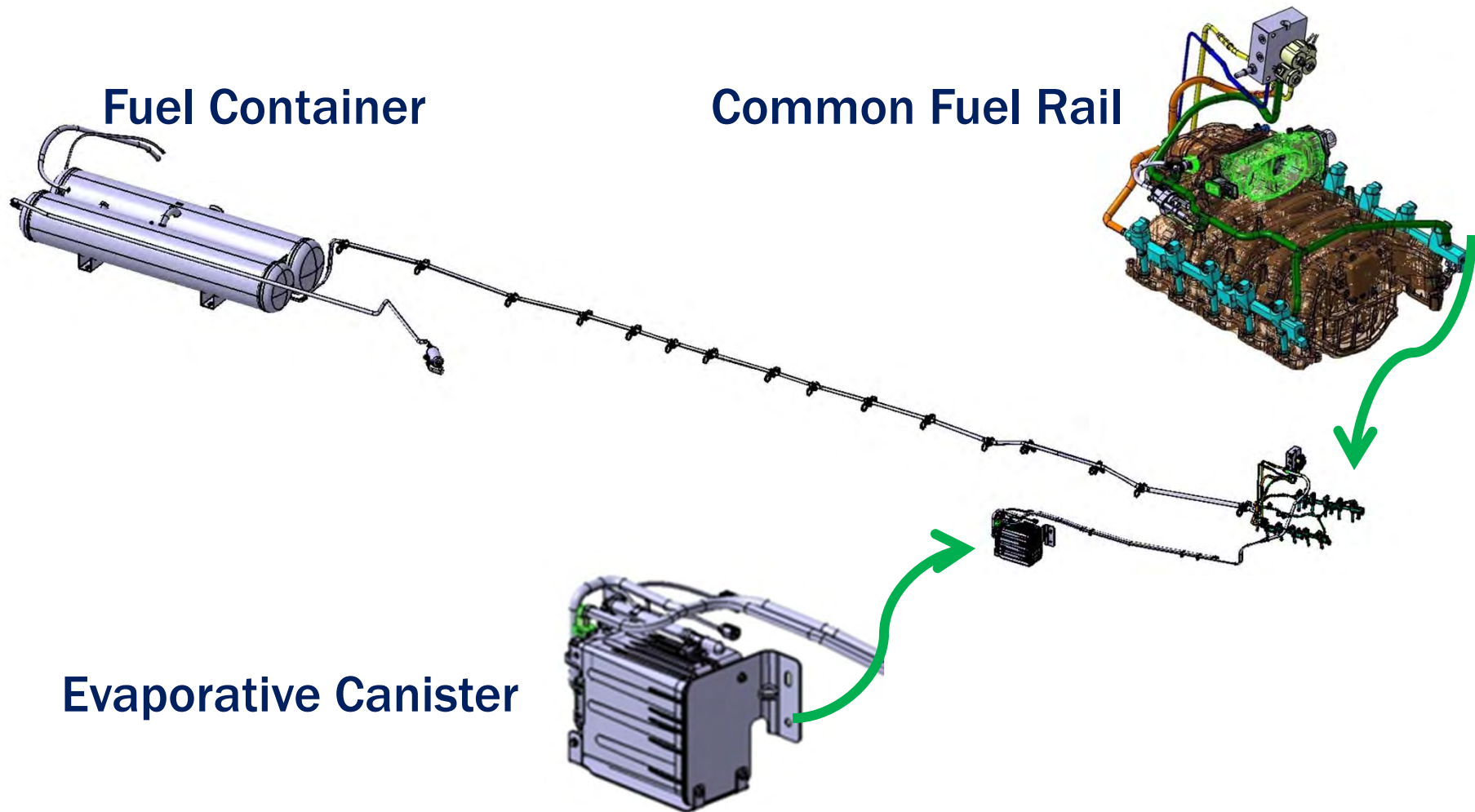
**16 Mounting Points
Located Inside Frame Rails**



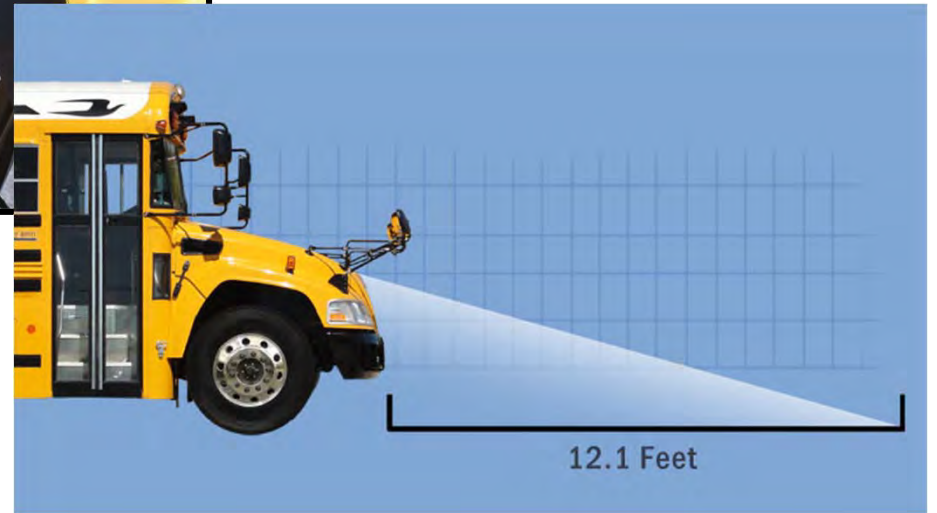
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Propane Fuel System Simple Design



Propane Engine Packaging



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Blue Bird Vision – Type C School Bus

Propane-Powered

- Capacities up to 77
- Wheelbases: 189” – 280”
- GVWR Up to 33,000 lb.
- LPG Engine configuration in partnership with Ford & Roush
- Low emission vehicle certification
- 362 HP
- Automatic Transmission
- Fuel Range ~300 miles



Engine & Fuel System Coverage

**Engine and Propane Fuel
System Coverage**

5 year / 100,000 miles



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Why propane for the School Bus Industry?

- Propane is the **#1** alternative fuel for school bus purchases (industry's most popular alternative fuel)
- Over **17** million vehicles operate on propane, worldwide
- Propane is a viable, domestically produced fuel
- Readily available and affordable propane fueling station infrastructure throughout North America
- Clean-burning alternative fuel lowers operating and maintenance costs



Why our Next Generation Propane-Powered Vision is the right solution?

- 5-year/100,000 mile engine and propane system coverage
- Powered by industry leaders, Ford and ROUSH CleanTech
- ROUSH CleanTech's proven propane technology, backed by more than 35 years of engineering expertise
- Enhanced and Proven Engine Platform: The Ford 6.8L is a regular production engine and is already in use in on-highway vehicles
- Increased horsepower and torque
- Largest available fuel tank
- Ergonomic engine design with greater engine compartment space for easier maintenance access
- Most advanced fuel delivery system



Why choose Blue Bird for Propane and Alternative Fuel?

- Blue Bird is the leader of Affordable Green Solutions in the School Bus Industry
- Blue Bird has over twice as many registered alternative-fuel school buses on the road than all our competitors combined
- Blue Bird is the only manufacturer to offer a large Type C school bus powered by propane along with a Type A propane-powered school bus
- Blue Bird provides Alternative – Fuel solutions with the highest return on investment
- Blue Bird has had OEM propane-powered school buses on the road since 1998



Blue Bird North American Alternative Fuel Markets

Alberta	DC	Maine	Nevada	Texas
Alaska	Florida	Michigan	New York	Utah
Alabama	Georgia	Minnesota	Ohio	Virginia
Arkansas	Iowa	Missouri	Oklahoma	Vermont
Arizona	Idaho	Montana	Ontario	Washington
British Columbia	Illinois	North Carolina	Oregon	Wisconsin
California	Kansas	New Hampshire	Pennsylvania	West Virginia
Colorado	Mass.	New Jersey	S. Carolina	
Connecticut	Maryland	New Mexico	Tennessee	

3 Provinces, 39 States and D.C.



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Alternative Fuels

Fit for School Bus Market

- **Common Body Lengths, Passenger Capacities & Options Available:**
 - **Conventional Propane – 6 Wheelbases from 189” – 280” and Up to 77 Passengers**
 - **Air Conditioning**
 - **Skirt Mounted Luggage Compartments**
 - **Spring or Air Ride Suspensions**
 - **Wheelchair Lifts**
 - **Flat Floor**



Alternative Fuels

Fit for School Bus Market

- Propane provides a safe, attractive and viable fuel choice amidst rising diesel fuel prices
- Lowers operating and maintenance costs
- Utilizes a domestically produced fuel
- Meets School Bus FMVSS & CMVSS, including CMVSS 301.1 Fuel System Integrity for Propane
- Meets 2010 EPA Emissions
- Established propane distribution network public/private retail outlets in the US and Canada for easy infrastructure solutions
- No sacrifice in performance for alternative fuels – performs excellently including cold starts at -40 and steep grades





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WHITE FLEET PRODUCT OVERVIEW:

**Pickups | Vans & Wagons | Cutaway Vans
Chassis Cab | School Bus**

Product Overview – Vans & Wagons



Ford E-150 / E-250 / E-350

Model Years: 2009 – 2012

Engine Size: 5.4L V8 (2V)

Applications: All cargo configurations
All passenger configurations
Single rear wheel cutaway

Tank Sizes: Mid-Ship: 25 gallons
In-Cab: 46 gallons

Order Availability: Ford Ship Through
Conversion Kits

Certification: EPA
CARB



Product Overview – Vans & Wagons



Ford E-450 DRW Cutaway

Model Years:	2009 – 2012
Engine Size:	6.8L V10 (2V)
Applications:	Dual rear wheel cutaway 5-speed auto transmission
Tank Sizes:	Aft-Axle: 41 gallons
Order Availability:	Ford Ship Through Conversion Kits
Certification:	EPA CARB



Class A Propane G5 by Micro Bird

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Ford E-450 DRW Cutaway



Model Years: 2009 – 2012

Engine Size: 6.8L V10

Applications: Dual rear wheel cutaway
5-speed auto transmission

Tank Sizes: Aft-Axle: 41 gallons

Order Availability: Now

Certification: EPA
CARB



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New in 2012 – Ford F-250 / F-350



Ford F-250 / F-350

Model Years:	2012
Engine Size:	6.2L V8 (3V)
Applications:	All bed configurations All cab configurations
Tank Sizes:	Under-Bed: 25 gallons In-Bed: 49 gallons
Order Availability:	Ford Ship Through Conversion Kits
Certification:	EPA CARB
Available	Q2, 2012



Product Overview – Chassis Cab



Ford F-450 / F-550

Model Years: 2011 - 2012

Engine Size: 6.8L V10 (3V)

Tank Sizes:

Aft-Axle:	19.5 gallons
Aft-Cab:	49.5 gallons
In-Bed:	41 gallons

Order Availability: Ford Ship Through
Conversion Kits

Certification: EPA
CARB

Available: Q1, 2013



Product Overview - Future



Ford F-650

6.8L V10 (3V)



Ford F-650

Ford F-59 Strip Chassis

6.8L V10 (3V)



Ford F-59 Strip Chassis

Ford Transit

TBD Powertrain



Ford Transit

Ford F-150

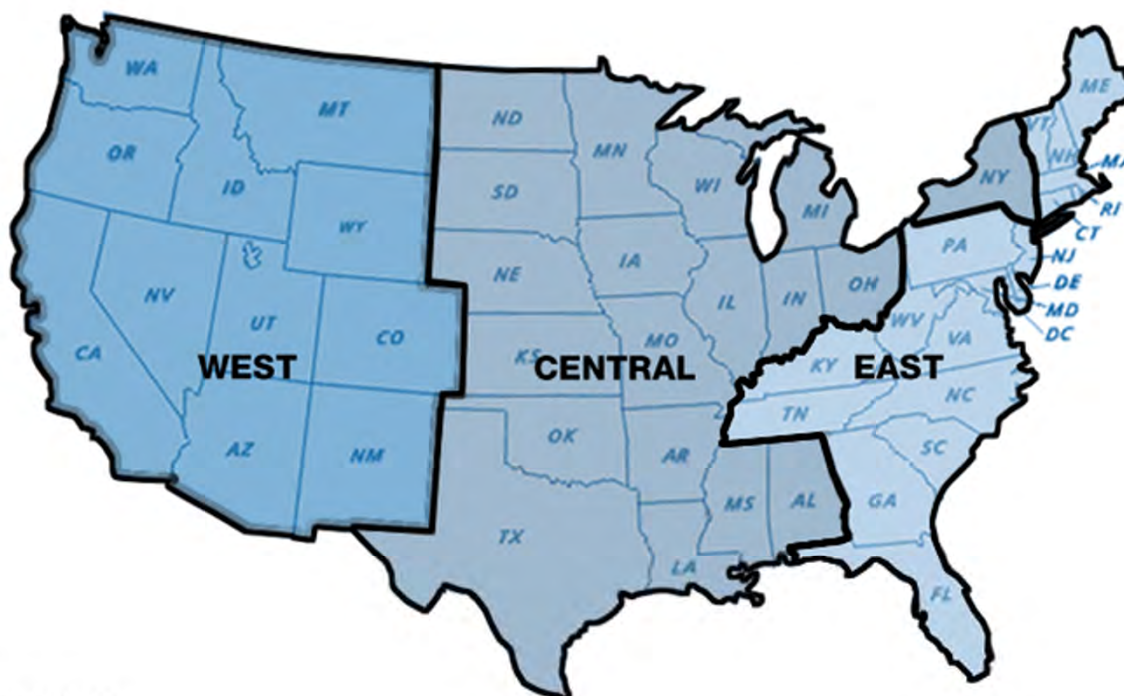
3.7L V6

Sales Territories



Sales Territories

Government / School / Propane



Territory Managers:

West:	Brad Beauchamp	- 734.679.2756 - brad.beauchamp@roush.com
Central:	Robert Little	- 734.679.7526 - robert.little@roush.com
East:	Chelsea Jenkins	- 734.812.1965 - chelsea.jenkins@roush.com

10.28.2011



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